



We Own Our Football Club

Exeter City AFC Supporters Society Ltd

Trust Board Meeting Minutes Part A

Meeting held in the Trust Suite

Date: 16th February 2022

Trustees present: Nick Hawker, Will Barrett, Elaine Davis, Nick Edwards, Clive Harrison, Richard Knight,

Apologies: Mark Cordell, Neil Le Milliere, Julen Beer, Kayleigh-Jade West, Pete Ferlie, Doug Gillard.

Officers Present: Steve Chudley (Finance Officer), Phil Burden (Secretary).

Apologies: Pete Cordwell (Minute Taker)

Part B Summary

Under Part B of the Trust Board meeting, the Trust Board conducted the following business:

1. Chief Operating Officer Justin Quick was the guest of the Trust Board. He briefed the Board on the club and authorities approach to fan behaviour, both home and away and answered questions on issues that had arisen so far this season.
2. Received feedback on the last Club Board meeting from the Trust Nominated Directors.
3. Discussed early proposals for the appointment of an Executive Chairman.

Approval of minutes from January meeting

January Part A Minutes were proposed by Elaine Davis and seconded by Nick Edwards. Subject to a minor amendment in relation to the COVID plaque the minutes were approved unanimously.

Matters Arising

Spektrix performance. The fact that under our rules members have two months membership grace if they miss a payment is a particular issue. Also, the automatic updating of member priority status flag. In the meantime, NH and CL are making a manual reconciliation whilst NH consider a new membership database.

Update of Part A matters from Chair

Feedback from the chair on Trust communication issues, Spektrix, meetings with the Hartlepool and Bradford Trust Chairs and Club Board Chairmanship was included in the meeting pack. NH reported his meeting with the Bradford Trust Chair was very successful.

Other Part A business

None

Finance and Governance Group

January accounts and FGG minutes were included in the meeting pack.

The Budget Options Group (BOG) which was set up to review cash flow performance to reduce the club's dependence on windfall payments continues to meet. They are considering the balance between the club being in a break even position or judging performance more on cash flow.

Ownership and Membership Working Group

OMWG minutes were included in the meeting pack. The member's survey will shortly be released and will be online from the Salford game. Paper copies will be available in the club shop and the survey will close at the end of March.

The meeting pack contains two proposals for new trust engagement initiatives; Ask the Trust Open format by Zoom for new members and an Extra Time Hub.

It was noted that the FECRACE staff should be congratulated for receiving a CAMRA award.

Community Group

Community group minutes were included in the pack. An on pitch presentation has taken place of Trust sponsored shirts to Exeter United. This has opened a window of communication with Exeter United. There are further initiatives planned with recent Afghan refugees. The game against Barrow is our annual Football against Homophobia match.

Any other business

NH reported a shopping list of sponsorship opportunities for the CHTG is being developed. Whilst reusing as many items as possible there are also items such as TVs, gym and kitchen equipment (approx £65k) that are required. In some cases these will be required to be purchased before the fundraising can be completed. Therefore NH proposed the Trust underwrite £30k to purchase these items when required in advance of any fundraising. This was agreed unanimously.

NH congratulated ED and NE for their work on the Trust Ethos document.

Date of next meeting:

Monday 14th March at 18.00