



We Own Our Football Club

Exeter City AFC Supporters Society Ltd

Trust Board Meeting Minutes Part A

Meeting held via Zoom

Date: 8 March 2021

Trustees present: Nick Hawker, Will Barrett, Jon Beer, Mark Cordell, Elaine Davis, Doug Gillard, Clive Harrison, Pete Holding, Richard Knight, Neil Le Milliere, Kayleigh-Jade West, Yasmin Western.

Apologies: none

Officers present: Steve Chudley (Finance Officer), Phil Burden (Secretary), Alice Cooke (Press and Media Officer), Pete Cordwell (Minutes Taker) Celia Lowman (Membership Secretary)

Trust member: Michael Higgins

Visitor Steve Chown from ECI.

Steve updated the meeting on the partnership between the Trust and ECI

Difficult year to begin a partnership because of Covid.

Secret Santa project was very successful, reaching its target of £2,000 in vouchers.

An ECI client was delighted to benefit from the use of a season ticket donated by a trust member from El Paso. Thanks to all concerned

Looking forward to joint fund raising for special projects

Possible involvement with Exeter United

Steve keen to learn about My City, My Shirt and make contact with Kayleigh about it.

Annual Review meeting is a great way to learn about work of ECI. **24 April 5.30 to 7.30**

Season tickets, same deal as last year.

Part B Summary

Under Part B of the Trust Board meeting, the Trust Board:

1. Approved spending on
 - a. video screen/scoreboard for SJP
 - b. the ability to purchase OTR building
 - c. renovation of SJP pitch.
2. Gave final approval to new governance proposals and were informed about new Club Board sub committees

Approval of minutes from Meeting

Approval of Part A minutes proposed by Mark Cordell, seconded by Neil Milliere.

Approved unanimously

Matters Arising

Internships have the subject of much discussion recently. Bill going through Parliament which limits internships to four weeks. Local universities opposing internships. Bath have spoken to EFL about unpaid placements. Unsure how many interns the Club has. One has been withdrawn recently.

JQ is writing article correcting statement in media about ball retrievers

Flags could be allowed soon, maybe after next home game.

Still working on data protection.

Working group leads are discussing Trust strategy. Meeting Monday. Some changes to be presented to next Trust Board meeting.

Update of Part A matters from Chair.

Club shop is being fitted out and new technology installed.

Fans might be allowed into ground for 2nd leg of playoffs, but EFL may prevent this because of unfair advantage to team playing home for 2nd leg.

It is possible, because of work on pitch that we might ask for first two home games to be played away.

Club shop not replying to emails. Will Barrett to follow up. Trying to sort out online discount.

Training for Trustees. Hoping this will be available to all by June. Talking to a training company about an induction programme, which includes looking at real life problems.

Budget displayed and discussed. Could each working group leader look closely at their budget and estimate if it will all be needed.

Action Please let Nick know if there is any money remaining which could be used to finance the training programme.

Any Other Part A business

None

Working Group Updates

Finance and Governance Group

Long meeting about governance has taken most of the group's time.

£250 donation paid to us in error.

Money has been moved from the current account to deposit accounts of different banks to take advantage of Financial Services Compensation scheme.

Trust loan to Club has been reinstated now Corporation Tax has been started. Members have still to be consulted about whether this is a loan or donation

Ownership and Membership Group

Membership drive on Facebook going live next week. Design is done. Details to be sent out soon.

Refunding CCT for lost bucket collections. Thanks to all the sponsors

Membership is 3,332. Loss of 76 Junior Grecians is temporary. Payment numbers still increasing.

Cycle for City starting again this summer and will cover a wider range of activities

First Grecian Group meeting for over a year is next Monday

Next Fans' forum is postponed.

First meeting with shop personnel about joint merchandising has taken place. Half profit to club; other half to reinvest.

New products to come to ownership group for rubber stamping – use of Trust Logo.

Community Working Group

Met with ECI, who are keen to use some of the facilities at SJP for some of their projects.

Discussing the idea of a hub at SJP where people can meet.

Hoping to go to St James Forum

Speaking to Exeter Disabled Sports' Association

Communication and Engagement Group

The group is meeting on Thursday

This weekend is the 6 month anniversary of launch of new website. There have been 12,119 site sessions which is 400% up. Average for visits is 1min 51 secs. Our items are 1 minute reads which fits perfectly.

More data to come in future

Any Other Business

Julie Brown, Trust Member and Corporate Trust member, for her 60th birthday has set up the "**Julie Brown Foundation**" Her family will give £2,000 a year into a benevolent fund for Academy parents who are struggling to keep up with expenses.

PB took part in a FCA supported zoom with the Financial Conduct Authority on the operation of their Mutuals Portal.

Supporter Experience Committee have provided a paper in the pack. Responses, by email, are eagerly awaited.

DG will look at the email about community funding.

Date of next meeting: *Wednesday* 7th April at 18:00